

5 THINGS TO CONSIDER

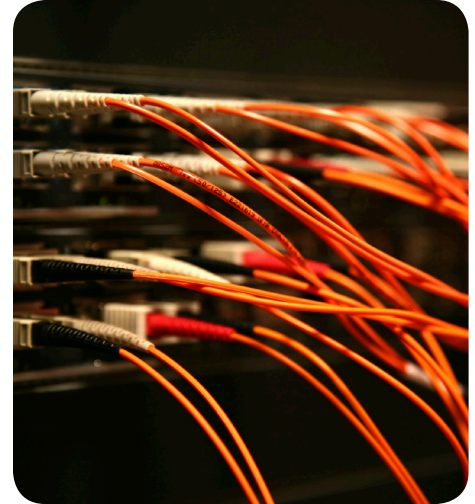
Tips from OCC to avoid down time and reduce the risk of costly mistakes

There are five things you should consider before your next installation to avoid down time and reduce your risk for costly mistakes.

1. Know your Contractor
2. Increase error-free work with trained technicians
3. Ensure a quality installation with quality products
4. Require a 25 year warranty for additional protection and coverage
5. Request system testing results to ensure cabling system is properly functioning

Know your Contractor

A Copper/Fiber Optic installation is only as good as the product and the contractor you select. By choosing a manufacturer with a long and established reputation such as OCC you have eliminated risk. However, choosing an installer can be time consuming and difficult. Using one of OCC's Preferred MDIS Installers assures that your installer has been specifically chosen as a preferred OCC partner. Utilizing our network of MDIS partners means less financial risk and a higher degree of satisfaction.



Increase error-free work with trained technicians

In most cases, improper installation is due to untrained or uncertified technicians. When hiring OCC MDIS trained technicians you will be certain that they have received the proper training which reduces the possibility of onsite errors. All MDIS preferred contractors have received training on Local Area Network (LAN) design and hands-on product training. All MDIS contractors are required to update their training every year; meaning your installer is up-to-date on current installation methods, testing procedures and product knowledge.

Ensure a quality installation with quality products

Any installation starts off with components that are designed and manufactured to perform well and provide easier installations. OCC has been at the forefront in developing cabling and connectivity components that ensure consistent and superior performance. Our history started with creating the industry's first tight-buffered fiber optic cable that was robust enough to handle the toughest installs and easy to deploy. Today we actively develop products that enhance connectivity and networking but also establish the test and measurement standards for the entire communications industry. By installing OCC products, you get quality products that come from over 30 years of innovation and will reduce your risk of network failure.

Require a 25-year warranty for additional network protection and coverage

An extended warranty helps protect you from unexpected repair bills and provides the peace of mind that comes along with the OCC- MDIS 25-year guarantee on its Fiber Optic and Copper Solutions. Our warranty is simple. If a component fails, we replace it – no questions asked. By taking advantage of this additional coverage, your network is ensured to continue operating at its highest performance.

Request system testing results to ensure cabling system is properly functioning

Fiber optic and copper testing of newly installed systems not only verifies that the system meets its design requirements, but also creates a performance baseline for all future testing and troubleshooting of that system to support the evaluation of warranty claims, should they ever arise. OCC requires that all Fiber Optic and Copper Cable systems installed by our MDIS Preferred Installers be tested to a minimum set of standards. This testing will ensure that all the cable was installed correctly and no signs of anything that may cause future problems. The result will be better and faster service to you. Furthermore, by requiring our MDIS Partners to supply a copy of your system's bill-of-materials and design documents, we are able to quickly process potential claims to get your network back up and running once more.